

Creating & Delivering Values

KAN Insurance Brokers Private Limited
- A Perspective



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About KAN Insurance Brokers Private Limited

- With a vision to be the leader and role model in broad based and integrated financial services business.
- Headquartered in Delhi & very strong presence in NCR & planning to expand the presence in other metros.
- Technical expertise in insurance, reinsurance and risk management by having a strong product team on board for:
 - Property & Engineering Insurance
 - Marine Cargo & Hull Insurance
 - Liability & Specialized Risk Insurance
 - Employee Benefit Insurance
 - Credit Insurance



Why we as your Insurance Broker?

- We represent client not the insurer(Buyer Not the Seller)
- Cost consolidation & Optimisation as per industry benchmarking
- One Stop Solution No time or effort spent in co-ordination with multiple Insurance agencies like Insurer, TPAs etc
- Single Point Of Contact for all the Insurance programs all over employee spread.
- More accountability Special facilitation towards optimum claims settlement with focus on the policy sustainability & future Feasibility.
- Rich Health Insurance Domain Knowledge & Industry Experts to meet employees satisfaction.

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- Claims Management :
 - Assist in all claims processes and represent you in claims management.
 - Handle Complete documentation for claims and also assist in inter-departmental coordination to gather relevant information.
 - Complete follow-up with the Insurance Company, TPAs for timely settlement of claims.
- High Service Orientation with Smart helpdesks
- Client Advocates & Custodian of Our Client's Assets
- Expertise to meet all your Insurance Needs
- Market Information and Customer Centric Approach towards
- Best business practices with Specialized Team
- Alliance with Global & National players in Insurance Industry
- We Believe in Customer Growth with trust & Relationship.

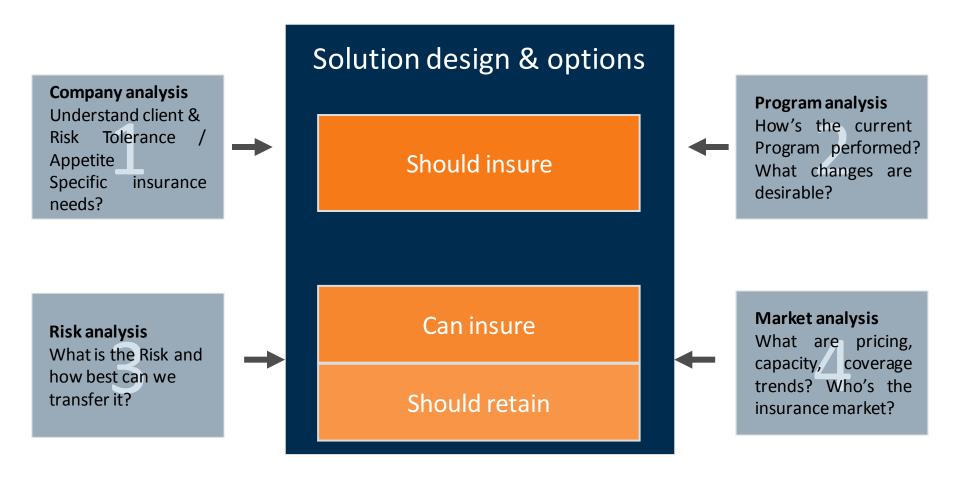


Service Capability - Marketing & Support

- KAN Insurance Brokers Private Limited has a strong Marketing & Support team of experienced insurance professionals.
- The Marketing and Support team provides the following specialist services to our clients:-
 - Underwriting Assistance
 - Risks Inspection
 - Loss Trends Analysis & Forecasting
 - Experience Pricing
 - Portfolio Profiling and Analysis.
 - Claims Management
 - Data Management & Administration System



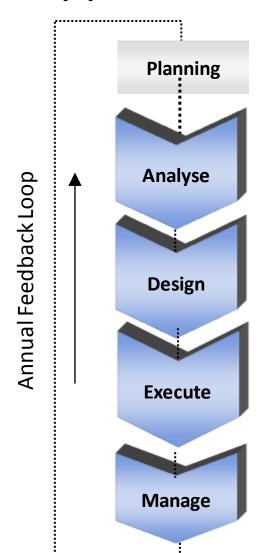
Service Capability - Core Broking Services



Insurance Manual with insurance summaries. Service plan with agenda meetings and open items



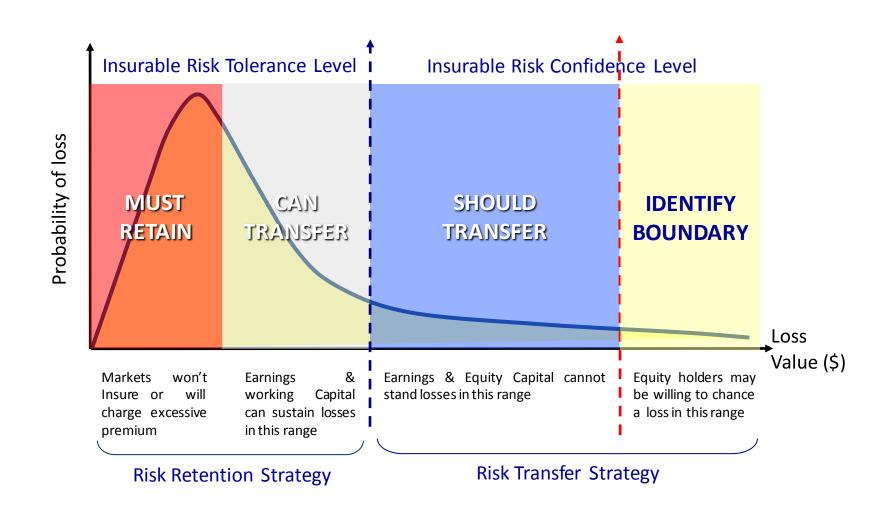
Approach - Risk to be cover under Insurance



- Determine risk financing & management needs based on your vision, mission and values
- Risk Profiling: Identify & assess each risk, knowledge in operations, global experience, contract review, surveys
- Insurance program matches risk profile & risk tolerance
- Identify best way to manage & finance retention
- Determine "Optimal" arrangements
- Identify best insurance markets: negotiate cover & price
- Use analysis and risk control review as negotiating tool
- Policy wordings & premium allocation & collection
- Day to day program and account management
- Claims management and risk management advice

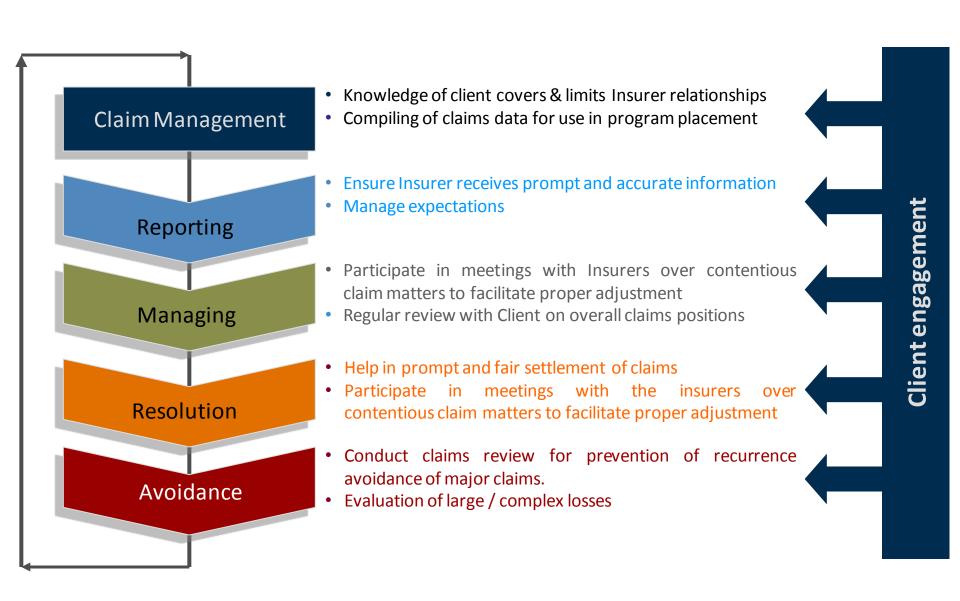


Applying a Framework



Claim Assistance





Our DNA - What we display



- Entrepreneurial Mindset
 - Building ownership for visionary
 - Growth and profitability
- Speed & Execution
 - Speed in thought & action to enable
 - State-of-the-art execution of ideas
- Ownership & Commitment
 - Strongest together, committed
 - To organizations vision

- Respect & Dignity
 - Cares for people and values human Dignity
- Integrity
 - The primary principle that guides our behavior in the organization
- Pride & Passion
 - Emotions that bond us and Drive excellence



Thank You